

Taino Consultants, Inc

A veteran owned, 8(a) certified corporation offering administrative, logistics and information technology services.



CAPABILITY STATEMENT

I. Vendor Information

Tax ID Number 59-3522324 **DUNS Number** 964964878 **CAGE Code** 5DMK5
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Business Certification: Hispanic American Owned, Minority-Owned business, S Corporation, SBA Certified 8(a) Program Participant, SBA Certified Small Disadvantaged Business, Self-Certified Small Disadvantaged Business, Certified Veteran Owned Small Business
NAICS codes: 511210, 518210, 531120, 541360, 541511, 541512, 541513, 541519, 541611, 541612, 541613, 541614, 541618, 541690, 541990, 561110, 561330, 561499, 561920, 611430, 611620, 611699, 813920
Product Service Code (PSC): AB35, AB36, AB45, AB46, AB95, AB96
SBA 8(a) Acceptance date: October 8, 2009

Taino Consultants Inc. (TC Inc) is a Veteran Owned Small Business that provides gap analysis, research, human resources support, information technology services, regulatory compliance, peer review, professional services, guidance and training and end-to-end solution services for the public and private sectors. TC Inc is minority owned and certified as a disadvantage Small Business by the Small Business Administration (SBA) under the 8(a) program. The company is a corporation based in Florida which also has been providing a plethora of services since May 1995.

The TC Inc. Difference

TC Inc. has a unique and deep understanding of all facets involved in the implementation, management, operations and training of the Healthcare Industry. TC Inc. resources have a comprehensive expertise built over decades of training and dedication to our Clients. Our depth of knowledge and experience enables us to offer fully informed and more effective solutions to our clients.

We differentiate ourselves through four aspects of our business:

Experience Since 1995 our team members have been at the forefront of the Health Industry. From the basic creation of something as simple as a Notice of Privacy Practices to complete start-ups and administration our team members understand the requirements, technology and operations challenges required to ensure project success by leveraging the right process tools and team members for the given task.

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- Team** Our team of consultants, engineers and support personnel represent some of the most respected and sought-after specialists in their fields. Experienced in the development of courses, tools to facilitate gap analysis and peer review and customized software to simplify tasks. Our team is ready and has the experience to perform.
- Approach** We believe in forming strong partnerships with our clients. We approach every project with time-proven systems engineering and project management strategies that help our clients implement the right long-term solutions for their needs.
- Independence** We provide unbiased recommendations to our clients, ensuring they receive thoughtful, independent solutions. We will never accept any form of payment from manufacturers, distributors or suppliers for recommending their products.

A partial listing of TC Inc.'s clients include but is not limited to:

Healthcare Compliance & Networking	St. Johns County Health & Human Services
Stat Medical Office Services	St. Johns County Mental Health Department
Farah Law Group	St. Johns County Family Integrity Program
ABW Pediatrics	Summit Health Institute for Research and Education
Bahaa Rehab	Back 2 Normal, Physical Therapy

The TC Inc. Project Team

We have a blended operational consulting expertise to provide our clients with the best-in-class. More importantly, our team possesses the knowledge and capability to apply and integrate national lessons learned and best practices into the approach to any Project.

Our mission is to make organizations, programs, projects, and processes compliant. Our approach is based on the application of science and technology along with highly controlled and rigorous testing and evaluations.

We understand the challenges that private and public sector organizations face and how to systematically uncover and address those challenges. We do this by providing end-to-end problem resolution Program. Our guidance and compliance services leverage proven industry best practices, standards, and guidelines. Due to our team's familiarity with technology, the Health Insurance Portability and Accountability Act (HIPAA), the Affordable Care Act (ACA) the Centers for Medicare and Medicaid Services (CMS) and all the plethora of regulations regarding healthcare we are complying to on an on-going basis we provide a level of expertise which is not easily found in today's day and age protocols.

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Sample Projects

Saint Johns County Mental Health Department

- HIPAA Consultant (provided advice, conducted gap analysis, provided training to staff members)
- Baker Act (suicide hospitalizations) utilization and coordination consultant
- Created Behavior Modification Program using martial arts as a modality
- Assisted with grant writing to reorganize resources and reach out to the community
- Participated in management staff meetings, reviewed and provided advice regarding actuaries, facility (management and staff) concerns, billing guidelines and utilization
- Assisted in the creation of policies and procedures
 - Medical Records
 - HIPAA Privacy
 - HIPAA Security
 - Compliance
 - Peer Reviews
 - Billing



Avanti Wellness Center – Privately Owned Community Mental Health Center

- Developed and maintained policies and procedures
 - Advance Directives
 - Auxiliary Services
 - Clinical Policies
 - Corporate Policies
 - Disaster Preparedness
 - Emergency Management
 - HIPAA Confidentiality
 - HIPAA Security
 - Infection Control
 - Medical Records
 - Quality
 - Peer reviews
 - Complaints and concerns
 - Risk Management
 - Pharmacy & Medications
 - Program Guidance
 - Billing
 - Human Resources
- Administered business and compliance with policies and procedures
- Responsible for Compliance and Risk Management Actions



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Health Care Compliance and Networking (HCAN) – Billing Company specializing in mental health professionals, Community Mental Health Centers, Comprehensive Outpatient Rehabilitation Facilities, Hospitals and other healthcare organizations and professionals

- Assisted with start-up and credentialing of Healthcare Organizations/businesses across the nation
 - Conducted medical records review and audits based on actuaries and specialty baselines
- Trains staff and Clients on key programs
 - ACA/OIG Compliance
 - HIPAA Privacy
 - HIPAA Security
 - Coding and billing
- Acts as advisor to the Privacy and Security Officer
- Conducts annual training programs (OSHA, HIPAA Privacy, HIPAA Security, etc)
- Assists with implementation and selection of software
- Provides billing and coding advice
- Develops and maintains policies and procedures

Renco Corporation – Document solution and software development company

- Created and manages HIPAA Privacy and HIPAA Security programs
- Assisted with development of document management and electronic medical record software
 - Developed security protocols standards
 - Developed audit and user standards
 - Tested software and provided advice
 - Recommended solutions and functionality
- Trains clients on software uses and assists with troubleshooting problems
- Assists with marketing and contracting functions
- Developed and administers internal security policies and procedures

ABW Pediatrics

- Develops and maintains policies and procedures
- Customizes training, forms and processes
- Reviews processes and compares based on industry baselines, makes recommendations to management based on findings
- Reviews customers feedback and recommends action plans based on findings
- Assists with the development of specialized tracks – Patient Centered Care
- Recommends modifications in forms and procedures in response to regulatory changes

Taino Consultants is a St. Augustine, FL based healthcare consultant firm that has over 17 years in the healthcare field dealing with all levels of the healthcare business and office's lifecycle: infancy, growth, expansion, maturation, and transformation into another entity. Through this experience, Taino Consultants' and its associates have gathered a wealth of experience and knowledge into the operations, support, security, compliance, and billing cycle of healthcare organizations.

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As a company certified by the Small Business Administration, the State of Florida and the Veteran Administration as Healthcare Experts, Taino Consultants' standards always account for the multitude of federal and state regulations regarding healthcare operations such as: Affordable Care Act (ACA), HIPAA Security, HIPAA Privacy, HITECH, Social Security Act (Medicare), OSHA, OIG, Certifications, FERPA & IDEA. We also run risk management studies, quality assessment, gap analysis and a number of seminars customized to our customer's needs. For the last couple of years our preferred method to assess a facility's efficiency in operations has been based on Joint Commission's Tracer Methodology.

III. Experience

- Start-up and administration of healthcare businesses (clinics, mental health centers, physician offices, biomedical labs, wellness and rehab centers);
- Licensing, Accreditation and Certification of businesses and professionals;
- Development of policies & procedures and training
 - HIPAA, OSHA, billing, coding, operations, compliance, disaster preparedness, risk management, quality & others;
- Conducts cost price analysis, cost reports, analytical studies, peer reviews, efficiency, research and development;
- Professional Services (contracting, marketing, logistics, administration, operations, support);
- Information technology (web sites development, electronic records, hosting, social network);
- Developed Document Management System, Medical Compliance software and electronic record;
- Analysis, recommend and assist with development and implementation of technical solutions (web sites development, electronic records, hosting, social network, open source);
- Security, penetration testing, distributor of cable and security equipment and installations;
- Organizes conferences and seminars and specialized training courses based on client's requests;
- Billing guidance and services for the healthcare community;
- Intermediary services between client and Payors (Medicaid, Third Party Auditors, etc).
- Revises policies, rules, regulations and laws and provides unbiased opinion of findings to clients and the general public;
- Provides expertise to participate in round discussions and conferences regarding health care, technology, compliance and regulations topics;
- Develops guidance, training and recommendations based on changes (regulation, legislation, technology, etc.), customer needs, specialties, location and client base;
- Conducts independent reports and summarizes per customer's instructions (letters, reports, etc.).

